# Outbound services we offer



**Inbound** services



**Outbound** services





### Jodo World Services

# Outbound Services

No matter the business model

### **Campaign Management**

 Centralized, business rule and contact record distribution engine to create and execute sophisticated, high-yield campaign strategies.

### **Pacing**

 Configure the pace or speed of the dialing & ensure that there are enough agents to handle outbound as well as contacts in other channels.

### **Multiple Dialing Modes**

- Preview
- Progressive
- Predictive
- Messenger
- Manual

### **Priority Dialing**

- Call Type Priority
- Contact Type Priority
- Selective Lead Dialing
- Selective Device Dialing

### **Data Management**

- Import Data based on format
- Reset Dialler Disposed Data

### **CLI Management**

- For Outbound Calling
- Auto Scheduling on calls based on Media & dialler response

### **Screen Capture**

- Record & Monitor employee & agent screens
- Record 2-way Video & Voice conversations

## **Skill Based Relationship based mapping**

 Most skilled Agent is selected to answer customer queries based on data collected during previous interactions



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#### **Call Routing**

- Least Cost Routing
- Nearest resource connection
- Routing to Delivery Centre
- Routing to Home Agents
- Routing to Dealers/ Connectivity to branch office
- Language/Skills based Dialing
- Contact type priority for dialing

#### **Monitoring**

- Online Monitoring Visual change on threshold breach
- Online Data Details
- Agent performance analysis
- AHT Average Handling Time
- Traffic Analysis
- Mobile app-based Supervisor monitoring
- Alerts for long duration calls.
- Alerts for Abandoned Ratio crossing the threshold

### **Call Back Management**

- Reallocation of Call-back Calls
- Callback Exception

### **CRM** integrations

- CRM Connector for different CRM
- Connector for different ERP Solutions

### Mobile app-based Supervisor monitoring

- Operations/Management team being on the mobile and Tablet devices.
- Support Monitoring SLA's & dashboards.

### Compliance

- Data/Lead Management
- DNC Inbuilt blacklist, NDNC scrubbing
- Time Zone definition